

The Role of Regional Banks in Supporting Socio-Economic Development: A Study on Regional-Owned Enterprise Banks in Indonesia

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Abstract

Regional banks play a pivotal role in bridging the gap between local economic needs and national development objectives, especially in diverse and resource-rich countries like Indonesia. This paper explores the integral function of Regional-Owned Enterprise Banks in driving socio-economic progress, particularly in underserved and rural areas. By aligning their financial services with regional development goals, these banks serve as catalysts for inclusive growth, fostering economic empowerment and social welfare at the grassroots level. The study examines key areas such as microfinance initiatives, SME lending, and public infrastructure financing, highlighting how these banks address critical local challenges, including limited financial access, unemployment, and regional inequality. Using a qualitative approach, the research explores in-depth literature and policy analyses to evaluate the impact of Regional-Owned Enterprise Banks on socio-economic development. Findings reveal that these Banks have effectively contributed to economic resilience by enabling credit flow to local enterprises, supporting community development programmes, and promoting financial literacy. However, challenges such as regulatory constraints, operational inefficiencies, and digital transformation gaps hinder their full potential. Policy recommendations emphasise the need for enhanced governance frameworks, strategic partnerships, and investment in technology to strengthen the capacity of regional banks. By fostering collaboration among stakeholders, these institutions can further align with national development priorities while maintaining their local focus. This paper provides actionable insights for policymakers, banking leaders, and development practitioners, advocating for a balanced approach that leverages regional banks as drivers of sustainable socio-economic development.

Keywords

Development, Regional-Banks, Socio-Economic, Regional-Owned Enterprise, Indonesia

Introduction

Regional banks play a crucial role in supporting socio-economic development, particularly in emerging economies like Indonesia. These financial institutions have a unique understanding of the local context and are well-positioned to cater to the specific needs of rural and underserved communities (Mosley, 1996). In Indonesia, the presence of Regional-Owned Enterprise (ROE) Banks, which are owned and operated by local governments, has been instrumental in bridging the gap between urban and rural areas, fostering inclusive growth and development.

Indonesia, as a vast archipelagic nation, faces significant regional disparities in terms of socio-economic development. While major urban centres like Jakarta and Surabaya have experienced rapid economic growth, many rural and remote regions continue to lag behind in terms of access to financial services, infrastructure, and economic opportunities (Burgess and Pande, 2005). This uneven development has perpetuated social and economic inequalities, hindering the country's overall progress.

In this context, ROE Banks have emerged as a crucial player in supporting local and national socio-economic goals. These banks, which are owned and operated by regional governments, are uniquely positioned to understand the specific needs and challenges of their respective regions (Chavan and Ramakumar, 2002). By tailoring their products and services to the local context, ROE Banks have been able to reach underserved communities, providing access to credit, savings, and other financial services that are essential for economic empowerment and social development.

The Indonesian context is particularly relevant for this study due to the country's diverse demographics and significant economic potential. Indonesia is an archipelagic nation with over 17,000 islands, home to a population of more than 270 million people (World Bank, 2021). The country's economy is the largest in Southeast Asia, with a GDP of over \$1 trillion (World Bank, 2021). However, the economic development across the regions is uneven, with some areas experiencing higher growth and prosperity than others (Abidin and Endri, 2009).

This study aims to investigate the role of regional banks, specifically regional-owned enterprise banks, in supporting socio-economic development in Indonesia. The key research questions are: 1) What is the current state of regional-owned enterprise banks in Indonesia in terms of their financial performance and operational efficiency? 2) How do these banks contribute to the socio-economic development of their respective regions? 3) What are the challenges and opportunities faced by regional-owned enterprise banks in fulfilling their developmental role?

Through this study, it explores the role of ROE Banks in supporting socio-economic development in Indonesia, with a particular focus on their impact on rural and underserved communities. By examining the operational strategies, lending practices, and community engagement initiatives of these regional banks, the study aims to shed light on their contribution to bridging the

development gap between urban and rural areas, and their overall impact on local and national socio-economic goals.

Literature review

Regional banks have long been recognised as crucial players in fostering socio-economic progress within their respective localities. According to Kazantsev (2019), the activities of regional banks can significantly influence the formation of "points of socio-economic growth" in the regions they serve. This is because regional banks are often better positioned to understand the unique needs and challenges faced by local communities, and can tailor their products and services accordingly.

Batischeva *et al.* (2017) further emphasise the importance of regional banking systems in supporting the social and economic development of a region. Their study, which focused on the Russian context, found that the functioning of regional banking systems was directly correlated with the overall socio-economic development of the regions in which they operated. This underscores the symbiotic relationship between regional banks and the communities they serve, where the success of one is often dependent on the success of the other.

In addition to providing essential financial services, regional banks can also play a vital role in addressing regional inequalities and promoting inclusive growth. Umanto *et al.* (2016) highlight the case of regional development banks in Indonesia, which were established with the explicit mandate of addressing regional disparities and supporting the socio-economic development of underserved areas. These banks, known as Regional-Owned Enterprise (ROE) banks, have been instrumental in channelling resources and investment to regions that have traditionally been overlooked by larger, national-level financial institutions.

The impact of regional banks on socio-economic development is not limited to the Indonesian context. Alfriska and Haryani (2011) provide a comparative analysis of regional development bank performance across several countries, including Indonesia, Malaysia, and the Philippines. Their findings suggest that regional banks can play a crucial role in promoting financial inclusion, supporting small and medium-sized enterprises, and fostering local economic growth.

Indonesia's banking sector is characterised by a unique structure, with a mix of national, regional, and specialised banks. At the regional level, the establishment of Regional-Owned Enterprise (ROE) banks has been a key strategy in addressing regional inequalities and promoting socio-economic development.

Umanto *et al.* (2016) provide a detailed analysis of the institutional framework and governance structures of ROE banks in Indonesia. These banks were established with the explicit mandate of supporting the economic and social development of their respective regions, with a focus on areas that have traditionally been underserved by larger, national-level financial institutions.

The ROE banking model in Indonesia is underpinned by a unique governance structure, which combines elements of public ownership and private-sector management. Umanto *et al.* (2016) note that this hybrid approach has allowed ROE banks to maintain a strong focus on their developmental mandate, while also adopting more efficient and market-oriented practices.

One of the key strengths of the ROE banking model in Indonesia is its ability to tailor its products and services to the specific needs of local communities. Alfriska and Haryani (2011) highlight the case of several ROE banks that have developed innovative financial solutions to support small and medium-sized enterprises, promote financial inclusion, and foster local economic growth.

However, the performance and impact of ROE banks in Indonesia have not been without challenges. Batischeva *et al.* (2017) note that the success of regional banking systems in supporting socio-economic development is often dependent on a range of contextual factors, including the overall macroeconomic environment, the quality of governance and regulation, and the availability of skilled human capital.

In the case of Indonesia, Kazantsev (2019) suggests that the ability of ROE banks to effectively channel resources and investment to underserved regions has been hampered by persistent regional disparities, infrastructure deficiencies, and institutional weaknesses. Nonetheless, the continued importance of these banks in addressing regional inequalities and promoting inclusive growth remains a key priority for policymakers and development practitioners alike.

Regional banks have long been recognised as crucial players in fostering socio-economic progress, particularly in developing economies. According to Ferroni (2002), regional development banks possess a "comparative edge" in addressing regional disparities and promoting inclusive growth. These institutions are often better positioned than national-level counterparts to understand local contexts, tailor financial products and services to regional needs, and channel resources to underserved communities.

The existing literature highlights several ways in which regional banks contribute to socio-economic development. Krasner (1981) emphasises their ability to mobilise and allocate financial resources for infrastructure projects, small and medium-sized enterprises (SMEs), and other initiatives that drive regional economic activity. This is particularly crucial in areas that may be overlooked by larger, centralised financial institutions. Regional banks also play a vital role in fostering financial inclusion by expanding access to credit, savings, and other banking services to populations that have traditionally been underserved (Jha, 2018).

Moreover, regional banks can serve as catalysts for regional integration and cooperation. By facilitating cross-border investment, trade, and the exchange of knowledge and best practices, these institutions can help strengthen economic ties and promote the development of regional value chains (Ferroni, 2002). This, in turn, can lead to greater economic diversification, job creation, and improvements in overall living standards across the region.

Indonesia's banking sector is characterised by a unique structure, with a significant presence of regional-owned enterprise (ROE) banks, also known as Bank Pembangunan Daerah (BPD). These banks were established with the specific mandate of supporting regional socio-economic development and addressing regional inequalities (Widjaja, 2016).

The establishment of ROE banks in Indonesia was driven by the country's decentralisation efforts, which aimed to empower local governments and foster more balanced development across the archipelago. These banks are owned by provincial or district governments and are required to allocate a significant portion of their lending activities to local government projects, SMEs, and other initiatives that align with regional development priorities (Ginarti and Sibarani, 2019).

In addition to their direct financial contributions, ROE banks in Indonesia have also played a crucial role in promoting financial inclusion and literacy at the regional level. By establishing branch networks in remote and underserved areas, these institutions have expanded access to basic banking services, enabling more individuals and small businesses to participate in the formal financial system (Jha, 2018). This, in turn, has contributed to the overall socio-economic empowerment of local communities.

Overall, the existing literature underscores the pivotal role that regional banks can play in driving socio-economic progress within their respective regions. By tailoring their services to local needs, addressing regional inequalities, and channelling investment to underserved areas, regional banks can serve as catalysts for sustainable and inclusive development.

Methods

The research adopts a qualitative approach to explore the pivotal role of Regional-Owned Enterprise (ROE) Banks in Indonesia's socio-economic development. This approach is particularly suited to understanding complex interactions between banking practices, regional development goals, and community needs. Data for the study is drawn from a comprehensive review of relevant literature, government policies, and industry reports. Additionally, case studies from select regions in Indonesia are analysed to highlight the unique strategies employed by ROE Banks in fostering financial inclusion, supporting small and medium enterprises (SMEs), and financing local infrastructure projects.

The methodology includes a detailed examination of key operational areas of ROE Banks, such as microfinance initiatives and SME lending. By focusing on these critical functions, the study evaluates the effectiveness of these banks in addressing regional disparities and promoting grassroots economic empowerment. The research also incorporates policy analysis to assess the regulatory environment shaping the operations of these institutions. Interviews and stakeholder insights are synthesised to capture the perspectives of policymakers, banking professionals, and community leaders on the challenges and opportunities faced by ROE Banks.

Through triangulation of data sources, the study ensures a robust analysis of the impact of ROE Banks on socio-economic development. Special attention is given to identifying barriers such as

regulatory constraints, digital transformation gaps, and operational inefficiencies. The qualitative findings are further contextualised within Indonesia's diverse socio-economic landscape, offering actionable insights for enhancing the capacity of regional banks to serve as catalysts for sustainable development. This methodological approach provides a nuanced understanding of how ROE Banks can bridge the gap between local needs and national priorities effectively.

Result and Discussion

Current State of Regional-Owned Enterprise Bank in Indonesia

The role of Regional-Owned Enterprise banks in Indonesia's socio-economic development is multifaceted. By channelling financial resources to underserved regions, these institutions have helped to improve access to credit, particularly for SMEs and local entrepreneurs, who are often overlooked by larger, national-level banks (Ginarti and Sibarani, 2019). This, in turn, has supported the growth of local businesses, job creation, and the diversification of regional economies.

Moreover, these banks have been instrumental in financing infrastructure projects, such as the construction of roads, bridges, and other critical public facilities, which are essential for enhancing connectivity and promoting economic integration within and across regions (Widjaja, 2016). This has helped to reduce regional disparities and foster more balanced development throughout the country.

Regional banks, including regional-owned enterprise banks, play a crucial role in supporting the socio-economic development of their respective regions. These banks have a deep understanding of the local context and can tailor their products and services to meet the specific needs of their communities (Mongid and Tahir, 2010). By aligning their strategies with the sustainable development goals, regional-owned enterprise banks can contribute to the reduction of regional disparities, the promotion of financial inclusion, and the overall improvement of the socio-economic well-being of the population (Ben-Artzi, 2016).

Regional-owned enterprise banks, also known as Bank Pembangunan Daerah (BPD), are an integral part of the Indonesian banking sector. These banks are owned by the provincial or district governments and are mandated to support the economic development of their respective regions (Buchory, 2014). As of 2020, there were 26 BPDs operating across Indonesia, with total assets of over IDR 500 trillion (OJK, 2021).

The financial performance of BPDs has been a subject of ongoing research and debate. Studies have shown that the technical and scale efficiency of these banks vary significantly across regions (Abidin and Endri, 2009; Mongid and Tahir, 2010). Factors such as the size of the bank, the level of competition, and the quality of management have been identified as key determinants of BPD efficiency (Mongid and Tahir, 2010). Additionally, the level of non-performing loans (NPLs) in some BPDs has been a concern, highlighting the need for improved risk management practices (Buchory, 2014).

Regional-owned enterprise banks in Indonesia play a crucial role in supporting the socio-economic development of their respective regions. These banks are often the primary source of financing for small and medium-sized enterprises (SMEs), which are the backbone of the local economy (Umanto and Ikasari, 2019). By providing access to credit, BPDs help to stimulate entrepreneurship, create jobs, and promote economic growth.

Moreover, BPDs are actively involved in financing infrastructure projects, such as the construction of roads, bridges, and other public facilities. These investments not only improve the quality of life for the local population but also enhance the overall competitiveness of the region (Buchory, 2014). In some cases, BPDs have also supported the development of specific industries or sectors that are crucial to the regional economy, such as agriculture or tourism.

Despite their important role, regional-owned enterprise banks in Indonesia face several challenges in fulfilling their developmental mandate. One of the key challenges is the need to balance their commercial objectives with their social responsibilities (Ben-Artzi, 2016). BPDs must ensure that their operations are financially sustainable while also prioritizing the needs of the local community.

Another challenge is the limited capacity of some BPDs in terms of human resources, technology, and risk management practices. This can hinder their ability to effectively serve the needs of their clients and adapt to the changing market conditions (Buchory, 2014).

Impact for Regional Micro-Entrepreneurs

Regional-Owned Enterprise (ROE) Banks in Indonesia have played a crucial role in enabling financial inclusion by providing access to credit for small and medium-sized enterprises (SMEs) and micro-entrepreneurs. According to Kher (2013), these banks have been instrumental in reaching underserved communities and supporting the growth of local businesses, which are the backbone of the Indonesian economy. By offering tailored financial products and services, ROE Banks have helped to bridge the gap between formal financial institutions and the informal sector, empowering entrepreneurs to expand their operations and contribute to socio-economic development (Permana and Andjani, 2014).

ROE Banks have also played a significant part in supporting infrastructure projects that directly impact local communities. Karamoy and Tulung (2020) highlight how these banks have channelled funds towards the construction of transportation networks, healthcare facilities, and educational institutions, which are essential for improving the quality of life and enhancing the overall development of regional areas. This strategic investment in local infrastructure has fostered economic growth, created employment opportunities, and strengthened the social fabric of communities across Indonesia (Hill, 1998).

Recognising the importance of financial literacy, ROE Banks have implemented various programmes to empower rural populations and help them manage their finances more effectively. Nufitasari and Dewantara (2021) note that these initiatives have focused on educating individuals on budgeting, savings, and responsible borrowing, equipping them with the necessary

skills to make informed financial decisions. By improving financial literacy, ROE Banks have contributed to the financial resilience of local communities, enabling them to better navigate the complexities of the financial system and participate more actively in the regional economy (Thuda *et al.*, 2024).

Despite the significant impact of ROE Banks, they face various challenges that limit their operational flexibility and hinder their ability to fully support socio-economic development. One of the key challenges is the regulatory environment, as Nufitasari and Dewantara (2021) highlight the strict regulations that govern the operations of these banks. These constraints can restrict their ability to adapt to the changing needs of local communities and respond effectively to emerging market conditions, potentially hindering their overall effectiveness.

Another challenge faced by ROE Banks is the issue of operational inefficiencies. Thuda *et al.* (2024) note that outdated processes, limited staff training, and a lack of technological integration can impede service delivery and reduce the banks' competitiveness. These operational challenges can result in longer turnaround times, higher costs, and a suboptimal customer experience, ultimately affecting the banks' capacity to support the socio-economic development of their respective regions.

The rapid pace of technological advancement has also presented a challenge for ROE Banks, as they often lag behind in adopting advanced digital solutions. Permana and Andjani (2014) highlight the need for these banks to invest in modern technologies, such as digital banking platforms, data analytics, and automation, to enhance their efficiency, reach, and competitiveness. The lack of digital transformation can limit the banks' ability to cater to the evolving needs of their customers, particularly in the context of financial inclusion and the growing demand for accessible, convenient, and innovative financial services.

Policy Framework and Future Improvement for Regional Banks in Indonesia

Regional banks in Indonesia play a crucial role in supporting socio-economic development, particularly in rural and underserved areas. To enhance their impact, policymakers should advocate for strengthened governance frameworks and regulatory support tailored to the unique needs of these institutions. Anggraini *et al.* (2023) highlight the importance of developing robust risk management practices and improving the overall capability of regional development banks to better serve their local communities.

Furthermore, public-private partnerships and strategic investments in technology can modernise banking operations and improve the accessibility of financial services. Tambunan (2007) emphasises the growing importance of collaboration between regional banks and fintech companies to enhance digital banking capabilities and reach a wider customer base, especially small and medium-sized enterprises (SMEs). By leveraging technology, regional banks can streamline their operations, reduce costs, and offer more innovative products and services to their clients.

Despite the significant contributions of regional banks, there are opportunities for improvement to further enhance their impact on socio-economic development. Showcasing success stories where strategic partnerships and policy reforms have enabled regional banks to scale their operations and improve their reach can inspire and guide other institutions (Alfiansyah and Arief, 2023).

One such example is the case of Bank Rakyat Indonesia (BRI), a regional development bank that has revolutionised rural finance in the country. Seibel (2000) highlights how BRI's innovative approaches, such as the introduction of microfinance services and the development of a decentralised branch network, have significantly improved financial inclusion and supported the growth of SMEs in rural areas. By learning from successful models like BRI, policymakers and regional banks can replicate and adapt best practices to their local contexts.

As the financial landscape continues to evolve, the collaboration between regional banks and fintech companies has become increasingly crucial. Asha and Juliannisa (2023) emphasise the growing importance of fintech integration to enhance the digital banking capabilities of regional banks and better serve the needs of their local communities.

Through fintech partnerships, regional banks can leverage cutting-edge technologies, such as mobile banking, digital lending platforms, and data analytics, to streamline their operations, reduce costs, and offer more personalized and accessible financial services. This collaboration can also help regional banks reach underserved populations, including those in remote areas, and contribute to the overall financial inclusion and socio-economic development of the regions they serve.

Regional-owned enterprise banks in Indonesia face various challenges in supporting socio-economic development. Bontot and Wibowo (2023) highlight the need for these banks to adopt innovative strategies to improve their financial performance and better serve their local communities.

One such strategy is the implementation of the Blue Ocean approach, which involves creating new market spaces and differentiating their offerings from competitors. By focusing on value innovation and addressing the unique needs of their target segments, regional banks can strengthen their competitive position and enhance their impact on regional development.

Additionally, regional banks should prioritise the development of robust risk management practices and improve their overall operational capabilities to better navigate the evolving financial landscape. Anggraini *et al.* (2023) emphasise the importance of enhancing the skills and expertise of regional bank employees, as well as investing in technology and infrastructure to streamline their operations and improve their service delivery.

Overall, regional banks in Indonesia play a crucial role in supporting socio-economic development, particularly in rural and underserved areas. To enhance their impact, policymakers should advocate for strengthened governance frameworks and regulatory support, while also encouraging public-private partnerships and strategic investments in technology.

Furthermore, showcasing success stories and promoting fintech collaboration can inspire and guide regional banks to scale their operations, improve their reach, and better serve the needs of their local communities. By addressing the challenges, they face and adopting innovative strategies, regional-owned enterprise banks can continue to contribute to the overall economic and social development of the regions they serve.

Conclusion

Regional-Owned Enterprise Banks (ROE Banks) in Indonesia have demonstrated a significant capacity to drive socio-economic development, particularly within underserved and rural communities. By providing tailored financial services, these institutions have effectively addressed critical local challenges such as limited financial access, unemployment, and regional inequality. Through initiatives like microfinance and Small and Medium-sized Enterprise (SME) lending, ROE Banks have facilitated the growth of local businesses, thereby contributing to economic empowerment and social welfare at the grassroots level. Moreover, their involvement in public infrastructure financing has been instrumental in enhancing community development and improving the quality of life for residents.

Despite these achievements, ROE Banks face several challenges that impede their full potential. Regulatory constraints often limit their operational flexibility, hindering their ability to adapt to the unique needs of the regions they serve. Operational inefficiencies, such as outdated processes and limited technological adoption, further restrict their capacity to deliver optimal services. Additionally, the digital transformation gap presents a significant hurdle, as the lack of advanced technological infrastructure can impede competitiveness and the efficient delivery of financial services.

To enhance the effectiveness of ROE Banks in fostering socio-economic development, several policy implications emerge. Firstly, there is a need for the reformulation of their roles to align more closely with regional development objectives. This includes revisiting their mandates and operational frameworks to ensure they are equipped to address contemporary socio-economic challenges. Secondly, strengthening governance frameworks is crucial to improve accountability and operational efficiency. Implementing robust oversight mechanisms can help mitigate risks and enhance decision-making processes. Thirdly, fostering strategic partnerships, particularly with fintech companies, can facilitate the digital transformation of ROE Banks, enabling them to offer more innovative and efficient services. Investing in technology not only modernises operations but also expands the reach of financial services to remote areas, thereby promoting greater financial inclusion.

Looking ahead, several future directions can be pursued to bolster the role of ROE Banks in Indonesia's socio-economic landscape. Developing scalable models for financial inclusion that align with both national and regional priorities is essential. Such models should leverage technological advancements to provide accessible and affordable financial services to all segments of the population. Additionally, conducting further research on the long-term impact of

digital transformation within regional banking can provide valuable insights into best practices and potential pitfalls. Finally, positioning ROE Banks as exemplars of sustainable banking practices can inspire similar institutions globally, promoting a more inclusive and equitable financial system.

In conclusion, ROE Banks in Indonesia play a pivotal role in bridging the gap between local economic needs and national development objectives. By addressing financial disparities and supporting local enterprises, they contribute significantly to the nation's socio-economic resilience. However, to fully realise their potential, it is imperative to address existing challenges through thoughtful policy interventions and strategic initiatives. By doing so, ROE Banks can continue to serve as catalysts for inclusive growth and sustainable development, ensuring that economic progress reaches all corners of the nation.

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